

9/09/2013

William & Mary Law School
*Office of the Dean, Office of Alumni Affairs, and
Office of Career Services*
The William & Mary Journal of Women & the Law
The William & Mary Business Law Review
William & Mary Women's Law Society
William & Mary Business Law Society

Present

Lawyers in In-House Practice

Thursday, September 19

2:45	Welcome from the Dean	McGlothlin Courtroom
3:00-4:10	<u>Panel #1</u>	McGlothlin Courtroom

The Transition From Private Practice to In-House Counsel: Who, What, When, Where, Why?

As of 2012, experts estimated that 8-10 percent of lawyers were making their living as “business lawyers” -- lawyers who are in management and/or are employed by companies to do legal work. The Association of Corporate Counsel now has a membership of “more than 30,000 in-house lawyers in over 75 countries.” How and why do people seek these jobs? What are the advantages and disadvantages of in-house work? What does it take to succeed in these jobs? Does a job as in-house counsel provide more life satisfaction than working in a law firm?

Beth S. DeSimone '84
Executive Vice President
General Counsel & Secretary
CommunityOne Bancorp.

Charlotte, NC

Mary Elizabeth Warner '89
Corporate Counsel/Real Estate
QuickChek
White House Station, NJ

Jennifer Rinker '06
Senior Counsel
Spectra Energy Corp.
Houston, TX

4:15 Coffee Break Law School Lobby

4:35-5:45 Panel #2 McGlothlin Courtroom

**What Issues Keep In-House Counsel Awake at Night?
Whistleblowers; FCPA; Technology, Privacy, and
Cyber-Security; Managing People and Managing
Budgets; “Getting a Seat at the Table”**

In-house lawyers may develop expertise in many practice areas: employment and labor law, contract and transactional law, corporate governance, federal securities law, regulatory compliance, intellectual property, litigation, and risk management. Whatever the specific field in which they practice, in-house lawyers often face the same challenges as outside counsel, as well as the challenges that confront corporate executives. What are the biggest challenges in-house lawyers face?

Marguerite “Meg” Taylor '91
Associate General Counsel
Delta Air Lines, Inc.
Atlanta, GA

Louanna Godwin '95
Senior Counsel
Genworth Financial
Richmond, VA

Marybeth Lenkevich Steil '00

Director of Contracts & Deputy General Counsel
Exceptional Software Strategies
Linthicum, MD

- 6:00 Reception Law School Lobby
- 7:30 Dinner at Kingsmill Resort Eagles Restaurant
[Presenters and Participants are encouraged to attend:
Dinner will be at your own expense]

Friday, September 20

- 8:15 Continental Breakfast Law School Lobby
- 8:50 – 10:00 Breakout Session A Room 127

**In-House Counsel and Compliance Professionals:
Who Does What and Why?**

Increasingly, entry-level lawyers are beginning their careers in jobs that are “J.D. preferred” or “J.D. advantaged” but not “J.D. required.” These jobs include corporate compliance activities covering a wide range of subjects: employment law, anti-money laundering, health and safety standards, environmental issues, financial disclosures, standards of production, and internal governance and ethics. What, exactly, do compliance professionals do? What do in-house lawyers do? Is there a pathway from working in a “J.D. advantaged position” to working as an in-house lawyer?

Lauren A. Ferrari '83
Managing Director, Office of Business Integrity & Compliance
Alcatel-Lucent
Murray Hill, NJ

Lauren C. Mullen '92
Assistant General Counsel, Equities
Bank of America Merrill Lynch
New York, NY

Sherri Matson '93

Vice President/General Counsel
Children's Health System, Inc.
Norfolk, VA

Julie Patterson Laine '95
Group Vice President & Chief Counsel, Regulatory
Time Warner Cable
New York, NY

Breakout Session B

Room 133

In-House Counsel for Government Agencies, Self-Regulatory Organizations, and Non-Profits

The United States federal government employs more than 35,000 lawyers. The states employ thousands more. According to the National Center for Charitable Statistics, there are 1.6 million non-profit organizations currently registered with the IRS. All of them need legal advice; many of them have in-house lawyers. What do these jobs entail; how does one get into the hiring "loop;" and do these jobs provide more life satisfaction than working in the for-profit sector?

Marcia E. Asquith, '90
Senior Vice President and Corporate Secretary
Financial Industry Regulatory Authority (FINRA)
Washington, DC

Amy Dilworth '98
General Counsel
Virginia Lottery
Richmond, VA

Carollyn D. Jackson '01
Senior Attorney/Special Assistant to the Chief Counsel
Office of Chief Counsel
U.S. Customs and Border Protection
Washington, D.C.

Molly E. Trant '02
Senior Corporate Counsel
Riverside Health System
Newport News, VA

10:05-10:25 Coffee Break Law School Lobby

10:30-11:40 Panel #3 Room 127

What Do In-House Counsel Expect/Demand of Their Outside Lawyers?

The legal press recently erupted with stories about the “test” that Kia Motors America has been administering to would-be outside counsel. Kia counsel D. Casey Flaherty developed a one-hour “technology proficiency audit,” and administered it to nine firms, each of which sent the associate of their choosing to take the test. *All nine firms failed.* As a result, some of the firms were not retained by Kia; others with existing Kia business were required to discount their fees. The test involved basic functions in Word, Excel, and Acrobat. According to Flaherty, lawyers’ failure to master these tools costs clients tens of millions of dollars each year. What kind of skills are in-house counsel *really* looking for today? How can entry-level lawyers add value to their firms’ services? Does diversity in staffing play a role in decisions to hire (or fire) outside counsel?

Louanna O. Heuhsen
Vice President, Corporate Governance, and Associate
General Counsel
Altria Corporation
Richmond VA
Adjunct Professor, William & Mary Law School

Anna P. Engh '89
Partner
Covington & Burling
Washington, DC

Maqui Parkerson '98
General Attorney
Norfolk Southern Corp.
Norfolk, VA

11:45 Stretch Break Law School Lobby

11:55-1:05

Panel #4

Room 127

Is Work-Life Balance Possible in a Legal Career?

Barbara Walters urges women (and men) to “Just do your job. Get in early. Stay late, and don’t complain.” Is this the only way to succeed in a high-status career? Or are there alternatives? How do lawyers organize their lives to accommodate their families’ needs and their own?

Amy Holt Davis ‘85
Senior Associate General Counsel
WellPoint, Inc.
Richmond, VA (5 children)

Toni Friess Millner ‘95
Assistant General Counsel
Turner Broadcasting System, Inc.
Atlanta, GA (3 children)

Kindra Gromelski Kirkeby ‘00
Assistant Counsel -- Environmental
NewMarket Services Corp.
Richmond, VA (4 children)

Katie Young ‘07
Associate General Counsel
Comfort Systems USA, Inc.
Houston, TX (0 children)

1:15

Lunch at National Center for State Courts

Featured Speaker

Mary A. Francis ‘90
Chief Corporate Counsel
Chevron Corporation
San Ramon, CA

2:30-4:00 Students who are taking a one-credit Directed Reading course connected to this program will engage in discussion with our alumna of Sheryl Sandberg's *Lean In: Women, Work, and the Will to Lead*.

Participants

MARCIA ASQUITH '90

Marcia Asquith is Senior Vice President and Corporate Secretary of FINRA. In her role as Corporate Secretary, she serves as liaison between FINRA and its Board of Governors, and is responsible for the agenda for Board and Committee meetings as well as FINRA's annual meeting. She oversees all aspects of the company's corporate governance and coordinates the flow of information among the Office of the CEO and the Board of Governors. Ms. Asquith's tenure at FINRA began in 2001 when she was hired as the Director of Government Relations. In 2004 she was promoted to Vice President of Government Relations and in 2007 she was named Deputy Corporate Secretary. Ms. Asquith joined FINRA from the Senate Agriculture Committee, where she served as Counsel to the Committee and helped write historic legislation on the regulation of futures and commodities. She has extensive knowledge of SROs and other financial services businesses. Ms. Asquith holds a BA in Economics from Oklahoma State University and a JD from the William & Mary Law School.

AMY HOLT DAVIS '85

Amy Holt Davis is a Senior Associate General Counsel with WellPoint, Inc., one of the nation's largest health benefits companies and the parent company of the Blue Cross and/or Blue Shield health plans in 14 states. Ms. Davis has been with WellPoint since 1995 and has supported a variety of areas over the years including litigation, intellectual property, and information technology. Her practice currently focuses on various health care management functions including case management, disease management, clinician licensure and scope of practice, clinical quality, and accreditation. Prior to joining WellPoint, Ms. Davis was a commercial and corporate litigator with McGuireWoods LLP and an Adjunct Professor at the T.C. Williams School of Law at the University of Richmond. She is a graduate of The College of William & Mary and the William & Mary Law School.

BETH S. DeSIMONE '84

Beth DeSimone is the Executive Vice President, General Counsel & Secretary of CommunityOne Bancorp, of Charlotte, NC, a \$2 billion community banking organization

with 53 branches in 42 communities throughout central, southern and western North Carolina. Ms. DeSimone left her position after 27 years at Arnold & Porter, LLP, Washington D.C. as a financial institution and corporate attorney to join CommunityOne in November 2011 after assisting in the company's recapitalization and merger with another troubled community bank in an unprecedented transaction involving \$310 million in new capital and settlement of debt and the government's investment in the company at a 75% discount. She now oversees the legal, investor relations, compliance, and BSA/AML fraud and security areas of the bank, as well as enterprise and operational risk issues, including strategic and reputational risk issues, SOX compliance, insurance, technology and privacy risks.

While at Arnold & Porter, Ms. DeSimone structured and negotiated mergers and acquisitions and investments of financial services companies. She also focused on establishing new financial institutions and nonbank subsidiaries for financial services and diversified companies, and assisting institutions in strategic planning and charter review. In addition, Ms. DeSimone concentrated in the consumer banking area, structuring lending and deposit programs for financial services companies. She negotiated business alliances to expand consumer products and service opportunities to new customers, using new technologies. She also assisted in structuring and resolving issues associated with card and mortgage products and assisted banks in monitoring the effectiveness of their fair lending programs. During that time, Ms. DeSimone regularly contributed to the blog on consumer marketing legal issues at www.consumeradvertisinglawblog.com.

AMY DILWORTH '98

Amy Dilworth serves as General Counsel to the Virginia Lottery, an independent state agency established in 1988 with fiscal year 2013 sales of almost \$1.7 billion. She is a member of the senior management team, providing legal advice and representation to the Board, Executive Director, senior management and staff of all agency departments, including Sales, Marketing, Communications, Finance, Audit/Security and Operations on all legal matters, including ethics, contracts and procurements, general government law, commercial law, employment law, intellectual property issues, proposed legislation, regulatory review and rulemaking, game and promotion rules, ADA, prize claims, licensing issues, bankruptcy and public records disclosure. She is also responsible for all litigation involving the Lottery.

Ms. Dilworth has been an Assistant Attorney General in the Virginia Attorney General's office since 2006. Before moving to exclusive representation of the Lottery in 2012, Ms. Dilworth served as counsel to the Virginia Racing Commission, the Office of Charitable Gaming and the Workers' Compensation Commission, and also provided legal advice to the Criminal Injuries Compensation Fund and the Forensic Science Board. She provided advice and drafted opinions of the Attorney General in response to questions about legalized and illegal gambling. Prior to joining the Attorney General's office, Ms. Dilworth worked in private practice as a commercial litigator specializing in chapter 11

bankruptcy proceedings. She has a B.A. in English from Millsaps College (Phi Beta Kappa; *magna cum laude*) with a minor in music (1989); an M.A. in English Literature from the University of Colorado at Boulder (1992); and a J.D. from William & Mary Law School (Moot Court; *William & Mary Bill of Rights Journal* editorial board) (1998).

ANNA P. ENGH '89

Anna Engh is a partner in Covington & Burling's litigation group. Her practice focuses on insurance coverage. She has a wide range of experience in the insurance coverage area. She has handled coverage litigation and negotiated insurance recoveries on behalf of corporate policyholders for a variety of claims, including asbestos, lead, and other mass tort claims; environmental liabilities; first party property damage; directors and officers and errors and omissions claims; and political risks. Clients that she has represented in the coverage area include Goodyear, Lincoln Electric, Foster Wheeler, UnitedHealth, Nestlé USA, TRW, Dow Corning, and Owens Corning. Ms. Engh has significant experience in trial and appellate courts as well as in arbitration forums. At Covington, she serves or has served as a member of the Management Committee, as hiring partner and as co-chair of the summer associate program.

She was named in 2012 by *Business Insurance* as among "25 Women to Watch," an annual salute to business leaders and influential executives doing outstanding work in insurance-related fields. She has also been named in *Chambers USA: America's Leading Business Lawyers*, *Washington D.C. Super Lawyers*, *The Legal 500 US*, *Euromoney's Guide to the World's Leading Insurance and Reinsurance Lawyers*, *The Lawdragon's 3000 Leading Lawyers in America*, and *Vault's Legal Women Leaders*. She was shortlisted for the *Euromoney Americas Women in Business Law Awards* for the "Best in Insurance & Reinsurance" (2012).

LAUREN A. FERRARI '83

Lauren Ferrari is the founding Managing Director of the Office of Business Integrity & Compliance for Alcatel-Lucent. As Managing Director, Ms. Ferrari leads the strategic development, deployment and ongoing enhancement of the company's global ethics and compliance program and is responsible for assuring that the company is operating with integrity and in compliance with applicable legal and company requirements.

Previously, Ms. Ferrari served as a member of the corporate law department of Mobil Oil Corporation (now ExxonMobil) in New York, specializing in corporate and environment, health and safety matters. Following her tenure at Mobil, Ms. Ferrari joined Warner-Lambert Company as the company's Chief Global Environmental, Health and Safety Counsel. In this role, Ms. Ferrari managed the EH&S and Quality legal compliance functions, including the development of the company's global EH&S audit program during a period of tremendous growth for the company. Prior to Warner-

Lambert, Ms. Ferrari developed and implemented a global corporate compliance program at Westvaco Corporation (now MeadWestvaco) and further practiced general corporate and environmental law at a major law firm in New York.

As a leader in the ethics and compliance field, Ms. Ferrari was publically recognized as a top Ethics and Compliance Officer in 2010 by an acclaimed ethics and compliance organization. In addition, Ms. Ferrari serves on the Board of Directors of the Ethics & Compliance Officers Association (ECO) and is the founding Chair of the Nominating & Governance Committee. She is also an active volunteer in her community, having served as a member of the USA Archery Ethics Committee, the Board of Directors of the New Jersey Special Olympics, the Advisory Committee to the Ethics Institute at Kent Place School in Summit, New Jersey and the Board of Trustees of the PaperMill Playhouse in Millburn, New Jersey.

Ms. Ferrari has written extensively on ethics and compliance matters, co-authored a chapter in a leading ethics and compliance handbook, and is a frequent invited speaker at many distinguished conferences.

Prior to receiving her J.D. from William & Mary Law School, Ms. Ferrari completed her undergraduate work with high honors at Colgate University in Hamilton, New York and at Oxford University in England.

MARY A. FRANCIS '90

Mary Francis currently serves as Chief Corporate Counsel for Chevron Corporation. In this role, she is responsible for the leadership, direction and management of Chevron's Corporation Law Department, which advises businesses in the Technology & Services sector of Chevron, and provides legal support for certain enterprise-wide legal matters, including intellectual property, environmental and safety law, employment law, information technology, real estate, and certain corporate transactions.

Prior to becoming Chief Corporate Counsel, Ms. Francis served as general counsel for Chevron Asia Pacific Exploration and Production Company. In that position she was based in Singapore, and oversaw legal matters arising in nine Asia Pacific countries where Chevron has upstream operations or investments.

Previously, Ms. Francis served as managing counsel for Chevron's Pipe Line and Shipping companies. In this role, she managed legal matters relating to the operation of Chevron's oil and gas transportation assets, as well as strategies for pipeline and shipping elements of new upstream and gas projects. Prior to that assignment, Ms. Francis served as senior trademark counsel for ChevronTexaco. Before joining Chevron, she practiced at major law firms in San Francisco and Chicago, where she specialized in intellectual property. While practicing intellectual property law, Ms. Francis frequently spoke and published on topics involving trademark and copyright law and served on the board of directors of the International Trademark Association.

Ms. Francis received a master's degree in business administration from the Haas School of Business at the University of California, Berkeley, in 2006; a Juris Doctor from William & Mary Law School in 1990; and a Bachelor of Arts from Mount Holyoke College in 1986.

LOUANNA GODWIN '95

Louanna Godwin is Senior Counsel at Genworth Financial, Inc., a publicly traded global financial security company. Genworth is ranked in the Fortune 500 and has a presence in more than 25 countries.

Ms. Godwin has been employed by Genworth Financial since 2000. She currently provides the primary legal support for Genworth's US Sourcing department which involves drafting, negotiating, and managing contracts with external suppliers for approximately \$500 million in annual expenditures. In this role, Ms. Godwin handles agreements for professional services, software licenses, onshore and offshore outsourcing, cloud computing, and other goods and services. In prior roles at Genworth, Ms. Godwin advised on mergers and acquisitions and intellectual property matters.

Before joining Genworth Financial, Ms. Godwin practiced at Hunton & Williams LLP on the Litigation and Corporate and Securities teams. Ms. Godwin received her J.D. degree in 1995 from the William & Mary Law School and graduated from Louisiana State University in 1992 with a bachelor of arts degree in English.

Ms. Godwin lives in Richmond, Virginia with her husband and seven year old daughter. She currently serves on the board of the Richmond Metropolitan Habitat for Humanity. Prior civic involvement includes service as board president of A Grace Place Adult Care Center and as a docent at the Virginia Museum of Fine Arts.

LOUANNA O. HEUHSEN

Louanna Heuhsen serves as Vice President and Associate General Counsel at Altria Group Inc. Ms. Heuhsen joined Altria Group Inc. in 2008. Before that she was a partner in the Global Capital Markets and Mergers & Acquisitions Group at Hunton & Williams LLP. Her practice focuses on corporate governance, reorganizations, mergers and acquisitions and securities law. Ms. Heuhsen is an Adjunct Professor at the William & Mary Law School. Ms. Heuhsen earned a J.D. from Cornell University in 1985; a teaching Degree from Justus Liebig Universitatet, Giessen, Germany in 1974 and a BA from The College of William & Mary in 1972.

CAROLLYN D. JACKSON '01

Carolyn Jackson is the first Special Assistant to the Chief Counsel and Deputy Chief Counsel of U.S. Customs and Border Protection (CBP), having begun this role in November 2009. As such, Ms. Jackson serves as an expert legal consultant on a broad range of projects and programs with national impact; provides advice and guidance on undefined issues and elements for programs and issues essential to the organization's mission; works on special projects within the Office of Chief Counsel, CBP and with the Department of Homeland Security; and advises the Chief Counsel and Deputy Chief Counsel. Ms. Jackson is also the lead attorney on all emergency preparedness related matters. Ms. Jackson was a senior attorney in the Enforcement section of the Office of Chief Counsel in Washington D.C. prior to becoming the Special Assistant.

Ms. Jackson has been with the Office of Chief Counsel since 2002, having started in the Los Angeles field office before moving to Headquarters in early 2006. Prior to that, Ms. Jackson did a criminal clerkship with Judge Carmen Alvarez in Cape May County, New Jersey, and worked with the homeless with Legal Aid in Miami, Florida. Ms. Jackson received a B.A. in History with honors from Haverford College in 1997 and a J.D. from William & Mary Law School in 2001

KINDRA GROMELSKI KIRKEBY '00

Kindra Kirkeby is a 2000 graduate of the William & Mary Law School. During her time at Marshall-Wythe, she served as an Articles and the Senior Notes Editor of the *Journal of Women and the Law*, served as the Bushrod Research Justice on the Moot Court Board, and competed as a member of the Moot Court at the New York Law School tournament and as a member of the Trial Team at a regional competition in Roanoke, VA. Ms. Kirkeby has been a very active alumna, chairing both of her 5 year and 10 year reunions, serving on the Association Board from 2004-2012 in various capacities, including serving as its President. She currently sits on the Foundation Board for William & Mary Law School.

Ms. Kirkeby started her career in Houston, Texas as a litigator with Exxon Mobil Corporation in 2000. She worked for ExxonMobil for 8 years, serving in many different roles, from litigator, to environmental compliance attorney, to serving as the Counsel for all of ExxonMobil's Company Owned Retail Stores in the United States. In 2008, she took a position as the Environmental and Regulatory Counsel at NewMarket Corporation, a Chemical Additives Company in Richmond, Virginia, where she currently calls home. In addition to work, Ms. Kirkeby serves on the Board of the Junior League of Richmond and on the Council for the Corporate Counsel Section of the Virginia Bar Association. She is married to Karl, an Investment Banker, and is mother to four active boys: Henry (7), Jack (5), Charlie (2) and Teddy (5 months).

JULIE PATTERSON LAINE '95

Julie Laine currently holds the position of Group Vice President & Chief Counsel, Regulatory at Time Warner Cable in New York, New York, where she is responsible for legal and regulatory matters relating to the company's deployment of video, high speed data, telephony, telecommunications, and wireless services.

Prior to joining Time Warner Cable in 2002, Ms. Laine was Associate General Counsel at Net2Phone, Inc., an IP telephony company. She also served as an Attorney Advisor in the Policy Division of the Federal Communications Commission's Common Carrier Bureau, where she worked on issues relating to local telephone competition, the deployment of broadband services, and telecommunications mergers. Prior to joining the FCC, Ms. Laine practiced law at Howrey & Simon and McDermott, Will & Emery, both in Washington, D.C. She began her law career as a law clerk in the United States District Court for the District of New Jersey.

Ms. Laine previously served as an Adjunct Professor at the Seton Hall Law School, where she taught legal research and writing. She is a member of Women in Cable & Telecommunications and a graduate of the Betsy Magness Leadership Institute. She is also a member of the Federal Communications Bar Association and is a former co-chair of the FCBA's New England Chapter.

She is a graduate of the University of Pennsylvania and the William & Mary Law School.

SHERRI MATSON '93

Sherri Matson is Vice President/General Counsel for Children's Health System in Norfolk, Virginia which provides pediatric healthcare services through Children's Hospital of The King's Daughters, its network of pediatric surgery, subspecialty and primary care practices and its outpatient ambulatory services facilities. She has served in this role for nine years with responsibility for legal services, compliance, and non-clinical risk management.

Prior to joining Children's Health System, Ms. Matson was a Vice President/Senior Regional Counsel for AMERIGROUP Corporation, a national health maintenance organization providing managed care services for government sponsored health programs. She was responsible for provider network contracting and served as counsel for subsidiary health plans.

Ms. Matson began her law career with Williams Mullen in Richmond, Virginia and later practiced with Mays & Valentine and Kaufman & Canoles in Norfolk, Virginia. Her practice areas included general corporate, transactional and health law. Ms. Matson has a B.A. in English from The College of William and Mary, an M.A. in Drama from the University of Virginia and a J.D. from the William & Mary Law School. Prior to law school, Ms. Matson's healthcare experience included occupational health program development and sales and healthcare marketing and public relations.

TONI FRIESS MILLNER

Toni Millner is Assistant General Counsel for Turner Broadcasting System, Inc., where she oversees a legal team handling marketing, advertising, licensing, e-commerce, data privacy, and regulatory compliance issues, with a focus on Cartoon Network and Adult Swim television networks, digital media and consumer products. She jointly leads Turner's data privacy practice group and serves on the Supporter Council of the Better Business Bureau's Children's Advertising Review Unit (CARU). She also is an Advisory Board Member and former Board Chair for Kate's Club, an Atlanta non-profit organization dedicated to empowering grieving children and teens.

Before joining Turner, Ms. Millner was an associate at Troutman Sanders LLP, where she specialized in trademark and intellectual property litigation and a federal law clerk for Honorable J. Owen Forrester in the Northern District of Georgia. She also worked in the Washington Bureau of CBS News as a political researcher prior to law school. Ms. Millner earned a Bachelor of Arts in Public Policy Studies from Duke University and her Juris Doctorate from William & Mary where she was on the William & Mary Law Review and Order of the Coif. She lives in Atlanta with her husband and their three children.

LAUREN C. MULLEN '92

Lauren Mullen is a securities regulatory attorney with more than 20 years of experience. She is an Assistant General Counsel for Bank of America Merrill Lynch, covering their Cash Equities operations, including research sales, exchange traded funds, program trading, electronic and algorithmic trading and the commission management business. She provides legal and regulatory guidance on matters involving market structure, sales and trading issues, licensing and registration of broker-dealers and investment advisors. Ms. Mullen earned her JD from the William & Mary Law School in 1992 and her undergraduate degree from Columbia University in 1988. Prior to working at Bank of America Merrill Lynch, she held positions at UBS Investment Bank, the law firm of Orrick, Herrington & Sutcliffe and the SEC's Division of Trading and Markets.

MAQUI PARKERSON '98

Maqui Parkerson went to work at Norfolk Southern Corporation, headquartered in Norfolk, VA, directly after graduating from William & Mary School of Law in 1998. She has worked in the corporate and the litigation sections of the Law Department, and currently practices regulatory and commercial law. In addition to her time in the Law Department, Ms. Parkerson has spent time in NS's Sourcing Group and was NS's Interim Director of Investor Relations for a period.

JENNIFER RINKER '06

Jennifer Rinker is Senior Counsel to Spectra Energy Corp, where she supports regulatory, compliance, business development and commercial in-house clients for seven of thirteen individual corporate business units and various clients on corporate-wide regulatory policy.

Spectra Energy is a FORTUNE 500 company and one of North America's premier pipeline and midstream companies serving customers and communities for more than a century. Based in Houston, Texas, the company's operations in the United States and Canada include more than 22,000 miles of natural gas, natural gas liquids, and crude oil pipelines, approximately 305 billion cubic feet of natural gas storage, as well as natural gas gathering and processing, and local distribution operations. The company also has a 50 percent ownership in DCP Midstream, the largest producer of natural gas liquids and one of the largest natural gas gatherers and processors in the United States. Over the next seven years, Spectra Energy will invest \$25 billion in energy infrastructure development.

Prior to joining Spectra Energy, Ms. Rinker worked for the Federal Energy Regulatory Commission (FERC) and several Washington, D.C. law firms focusing on energy policy, regulatory and infrastructure development concerns. Ms. Rinker was a legal intern at the Environmental Protection Agency in Philadelphia and worked with current FERC Chairman Jon Wellinghoff in his private practice in Las Vegas, Nevada.

Prior to law school, Ms. Rinker worked at Williams Gas Pipeline as an environmental specialist and on the Gila River Indian Community south of Phoenix, Arizona as an archaeologist specifically devoted to clearing permitting hurdles to new construction on the reservation, including both individual community member home construction and large irrigation agricultural development projects. She has conducted archaeological fieldwork across the American Southwest, Great Basin, and several northeastern states.

Ms. Rinker currently devotes her free time to work on behalf of several non-profits including Global Playground, committed to funding the education of children in underdeveloped and developing countries and promoting the importance of education and cross-cultural understanding in the developing world. In 2011, Ms. Rinker had the good fortune to accompany Global Playground's Board of Directors to Vietnam to identify a new school development location – which school project near Khe Sanh is now complete and hosting students every day. She supports the Texas Accountants and Lawyers for the Arts (TALA), an organization providing legal and tax/accounting services to low-income artists, and Ms. Rinker worked most recently as co-chair of TALA's annual fundraising gala. Ms. Rinker in 2012 also served on the Steering Committee of the Founder's Circle of the Ensemble Theater, the oldest and largest professional African American theatre in the Southwest and one of the nation's largest African American theatres.

Ms. Rinker holds a law degree from the William & Mary Law School, and a Master's degree in Anthropology and Bachelors' degrees in Anthropology and Germanic Languages from the University of Texas at Austin. Ms. Rinker also completed a post-graduate fellowship at the Georg-August Universitaet in Goettingen, Germany, studying linguistic and archaeological elements of runic inscriptions in grave assemblages throughout Germany and Scandinavia.

MARYBETH LENKEVICH STEIL '00

Marybeth Steil currently serves as the Director of Contracts and Deputy General Counsel for Exceptional Software Strategies, Inc., a minority-owned small software development company serving federal (primarily Department of Defense) and state government customers. Upon graduation from W&M Law in 2000, she made the same pilgrimage as many of her classmates and moved to DC to begin her law practice at BIGLAW (Morgan Lewis), practicing in corporate transactional law and securities, mainly for startup companies, but for some publicly-traded companies also. In 2003, she married a man serving in the US Navy and moved to California. While in Monterey, she practiced law with a small law firm, Kennedy, Archer & Harray, also doing corporate transactional work. Following their move to Hawaii in late 2004, Mrs. Steil joined a mid-size Honolulu firm, Chun, Kerr, Dodd, Beaman & Wong. She practiced corporate transactional law with that firm their entire Hawaii tour (four years). Their daughter was born in Hawaii in 2007, and Mrs. Steil went back to work for the same firm after maternity leave. Following her husband's service in the Navy, he was recruited to work for TexelTek, a veteran-owned small software development company serving mainly federal government (primarily Department of Defense) customers from their corporate headquarters in Maryland. After a fateful night at the company Christmas party, Mrs. Steil also ended up joining TexelTek, and spent 4+ years as their General Counsel. Her tenure included advising on the company's sale to a larger Government Contractor. She left TexelTek in June 2013 to join Exceptional Software Strategies. Also, between 2000 and 2010, Mrs. Steil managed to take -- and pass! -- four bar exams (VA, CA, HI, MD). (All on the first try! Thank you Marshall-Wythe!)

MARGUERITE "MEG" TAYLOR '91

Meg Taylor is Associate General Counsel for Employment for Delta Air Lines, Inc., where she leads a team of five lawyers and two paralegals responsible for overseeing the company's employment law compliance, defending the company in employment litigation and administrative proceedings, and providing employment related training and counseling for Delta's leaders and employees. Delta employs over 80,000 employees worldwide and operates a mainline fleet of more than 700 aircraft. Delta and the Delta Connection carriers serve 160 million passengers each year with service to 330 destinations in 65 countries on six continents. This year, Delta was named by *Fortune* magazine as the most admired airline worldwide in its 2013 World's Most Admired Companies airline list, topping the list for the second time in three years.

Prior to joining Delta in 1995, Ms. Taylor worked as an associate at a small, labor and employment law firm in Atlanta, Georgia. She received a J.D. from William & Mary Law School in 1991, and a B.A., *magna cum laude*, from James Madison University in 1987. Ms. Taylor currently is a member of the Georgia Chamber of Commerce Law and Judiciary Committee, and a Board Member for Catholic Charities of Atlanta. She lives in Atlanta with her husband, Marc Taylor (B.A. 1985, J.D. 1989), and their three children.

MOLLY E. TRANT '02

Molly E. Trant is currently Senior Corporate Counsel for Riverside Health System. Riverside is an integrated health system with over 8,000 employees, 5 acute care hospitals, 3 specialty hospitals, a lifelong health division that includes 3 continuing care retirement communities, skilled nursing facilities, home health, hospice programs and Pace programs. It also employs over 400 medical providers making it the largest medical group on the Virginia Peninsula. The geographic footprint covers the Northern Neck, Gloucester, York County, Newport News, Hampton, Smithfield and the Eastern Shore of Virginia.

Ms. Trant graduated from the Ithaca College in 1999 and continued her education at the William & Mary Law School, from which she graduated in 2002. She began her career as an associate at Williams Mullen, at its office in Virginia Beach, in a business practice focused on Mergers and Acquisitions.

In Ms. Trant's current position, she provides legal advice on corporate governance, real estate development and transactions, construction matters and general health care matters. Ms. Trant is a member of the Virginia State Bar.

MARY ELIZABETH WARNER '89

Mary Elizabeth Warner is Corporate Counsel and Transactional Attorney for QuickChek Corporation. QuickChek is the premier convenience store chain in the New York Metro market. It is a privately held, family-owned firm, operating more than 130 stores throughout New Jersey and southern New York, with plans to expand on Long Island. Its model now includes gas stations. The company employs more than 3,600 team members.

QuickChek donates thousands of dollars a year to organizations throughout the New York Metro market each year. QuickChek is a proud sponsor of many community events including the QuickChek New Jersey Festival of Ballooning.

Prior to joining QuickChek, Ms. Warner served as Executive Vice President, Land Approvals for Kara Homes, Inc.; Senior Associate at Schenck, Price, Smith, and King;

and Senior Counsel and Real Estate Manager for two principals of the Rockefeller family. She began her career as an Associate Attorney at Shanley & Fisher, now known as Drinker & Biddle.

Ms. Warner was recently named to the Mary Crowley Medical Research Center Institutional Review Board in Dallas, Texas and serves on the Board of The Connie Dwyer Breast Center, an organization that delivers medical services to underserved women at St. Michael's Hospital in Newark, New Jersey. Appointed by the Hunterdon County Board of Freeholders to elect the Board of Trustees for Raritan Valley Community College, she also currently serves on the Raritan Valley Community College Scholarship Foundation. In 2009, Ms. Warner served on Governor Christie's Transition Team. She was a leadership fellow for Partners of NJ 2004 and has served on the Board of Family Services of Morris County, the Susan G. Komen Foundation, and Wellesley Alumnae Club. Her professional associations include her membership with CREW and the Hunterdon County Bar Association.

Ms. Warner graduated from Harvard University, the William & Mary Law School and Wellesley College. She lives in Tewksbury, New Jersey with her husband, Andy, and their three children. She is known to occasionally sneak in a round of golf.

KATIE YOUNG '07

Katie Young is Associate General Counsel at Comfort Systems USA. Comfort Systems USA is a publicly traded heating, ventilation, and cooling company and provider of business solutions addressing workplace comfort. Comfort Systems operates 87 locations and has approximately 7,000 employees in the United States. Ms. Young's responsibilities at Comfort Systems include corporate governance, compliance, corporate transactions, and oversight of the corporate benefits department. Before joining Comfort Systems in 2010, Ms. Young was an associate for Ropes & Gray and Vinson & Elkins. In 2007 she received her JD from William & Mary Law School, where she served as Editor-in-Chief of the *William & Mary Law Review*, and in 2004 she completed her undergraduate studies at Niagara University. She lives in Houston, Texas with her husband and two miniature schnauzers.